



ULTIMATE INVENTORY CONSOLIDATION
INFINITE INVENTORY AVAILABILITY





Each Spectrum Series fixture is embedded with ESL Vision’s patent pending TAP technology. This technology allows distributors to set the wattage and kelvin for any fixture without removing the fixture from its packaging, or supplying power. Simply use the ESL Vision TAP programming software to set your desired wattage and kelvin, and like magic the fixture has now been programmed. **No more lost sales, because with Spectrum and TAP Technology “It’s always in stock”.**

USING

 IS EASY AS
1 – 2 – 3



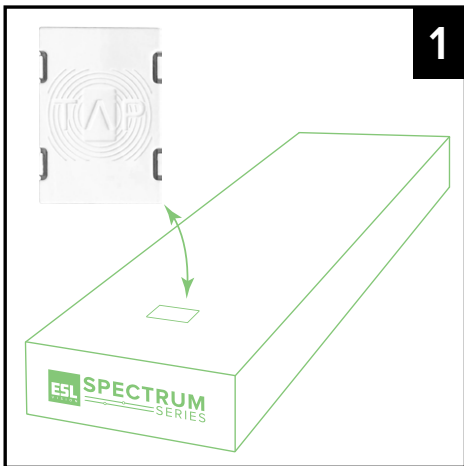
Handheld TAP Scanner



READ
FIXTURE

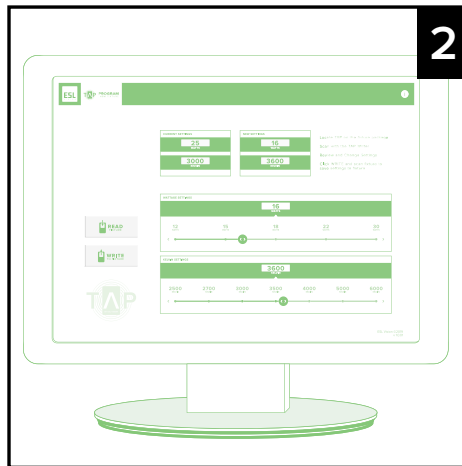


WRITE
TO FIXTURE



1

Locate the TAP icon on the package



2

SET new specifications for
Wattage and Kelvin



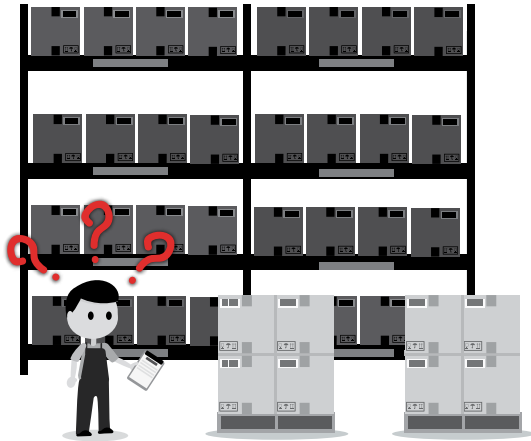
3

Scan the fixture using the handheld
TAP scanner

TAP PROGRAMMING CAN BE DONE AT:

DISTRIBUTOR COUNTER | BACK OF HOUSE | CUSTOMER DISPLAY

DISTRIBUTOR A



INVENTORY

- Stocks 5 SKUs of a 2x4 fixture
- Maintains an inventory of 40 units in each SKU
- Total - 200 2x4 Fixtures

INVENTORY VALUE

- 200 - 2x4 fixtures
- at \$100 per fixture = **\$20,000**

PRODUCT SELECTION

QUANTITY	WATTAGE	KELVIN
40	35W	3500K
40	35W	4000K
40	35W	5000K
40	45W	4000K
40	45W	5000K

DISTRIBUTOR B



INVENTORY

- Stocks 1 SKU of a 2x4 Spectrum Series fixture
- Maintains an inventory of 50 units
- Total - 50 2x4 Spectrum Series fixtures

INVENTORY VALUE

- 50 - 2x4 Spectrum Series fixtures
- at \$100 per fixture = **\$5,000**

PRODUCT SELECTION

QUANTITY	WATTAGE	KELVIN
50	25-45W	2700K-6500K



EXAMPLES

SCENARIO	INVENTORY NEEDED FOR JOB REQUEST	DISTRIBUTOR A	DISTRIBUTOR B
A	Request for (50 pcs) 45W, 4000K Fixtures	Lost Revenue	Revenue Gain
B	Request for (30 pcs) 45W, 3500K Fixtures	Lost Revenue	Revenue Gain
C	Request for (4 pcs) 25W, 4000K Fixtures	Lost Revenue	Revenue Gain



SPECTRUM SERIES:

- Reduces Inventory
- Maximizes Cash Flow
- Increases SKU Availability to Eliminate Lost Opportunities



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