

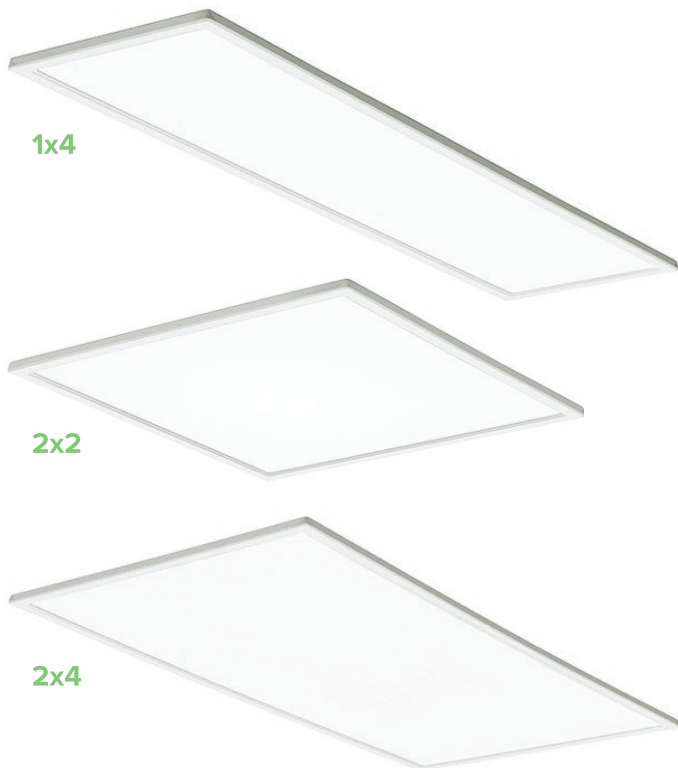


SPECTRUM SERIES

920 SERIES PANELS

ENDLESS LIGHTING POSSIBILITIES

The Spectrum Series is a cutting-edge family of wirelessly controlled fixtures that are both wattage adjustable and kelvin tunable. Commissioning, grouping, and adding Konex sensors and switches is a breeze using the ESL Network Lighting App. Spectrum offers an incredible kelvin range of 2700K–6500K, ensuring that end users will have their preferred light output on every project. The embedded TAP technology, included with each Spectrum fixture, allows stocking distributors to minimize their inventory while capturing lost revenue.



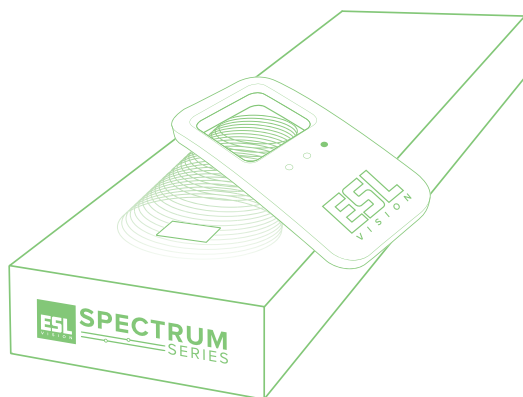
Features and Benefits:

For the Distributor

- Patent Pending Tap Technology Allows a Distributor or End User to Choose the Kelvin and or Wattage Without Opening the Package. No Power Needed.
 - No dipswitches
 - Kelvin range: 2700K–6500K
 - Three wattage ranges:
 - > 10–25W
 - > 25–45W
 - > 45–75W

For The Electrician and End-user

- In-Field Adjustable Integrated Network Controls
 - Easily adjust any kelvin or wattage with the ESL Network Lighting App
 - Built in Konex System allows for wireless grouping of fixtures and connection to photocells, sensors and switches.
 - No hub or internet required



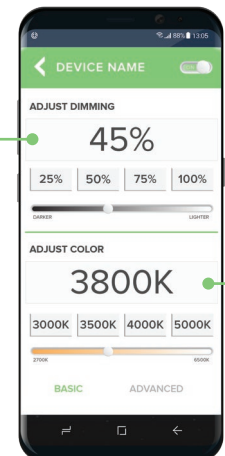
Use the TAP Wand to easily program the fixtures with new specifications while still in the box.

TUNABLE WHITE

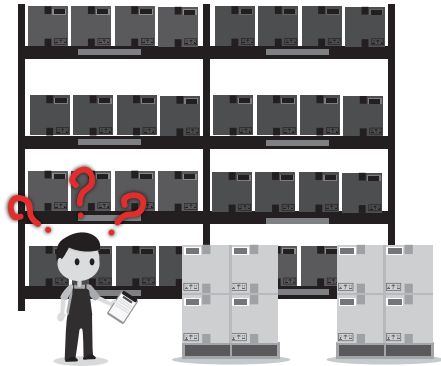
- 2700K – 6500K
- Tune Kelvin Using the ESL Network Lighting App or TAP Software

ADJUSTABLE WATTAGE

- 10 – 25 Watts
- Adjust the Wattage Using the ESL Network Lighting App, or TAP Software



DISTRIBUTOR A



INVENTORY

- Stocks 5 SKUs of a 2x4 fixture
- Maintains an inventory of 40 units in each SKU
- Total - 200 2x4 Fixtures

INVENTORY VALUE

- 200 - 2x4 fixtures
at \$100 per fixture = **\$20,000**

DISTRIBUTOR B



INVENTORY

- Stocks 1 SKU of a 2x4 Spectrum Series fixture
- Maintains an inventory of 50 units
- Total - 50 2x4 Spectrum Series fixtures

INVENTORY VALUE

- 50 - 2x4 Spectrum Series fixtures
at \$100 per fixture = **\$5,000**

SPECTRUM SERIES

- Reduces Inventory
- Maximizes Cash Flow
- Increases SKU Availability to Eliminate Lost Opportunities

WIRELESS NETWORKING WITH KONEX

Konex is a family of maintenance-free occupancy sensors, photocells and switches that are code compliant and equipped with Bluetooth Mesh Technology which allows them to communicate wirelessly with the ESL Network Lighting App. Create groups, automated scenes and even timed schedules to simplify operation and maximize efficiency.

